



## It's as easy as ever to switch brokers to AEIS!

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The real value of having a broker is more than just helping you find the right insurance.

It is what else they are bringing to your organization:

Unique technologies and services, creative strategies to improve employee engagement, and outside-the-box cost control techniques.

If you believe AEIS can bring value to your organization, and if you are concerned that changing brokers will lead to a lot of time and work on the part of your organization, consider the following:

### 1) You Don't Have to Change Plans to Change Brokers:

It's not uncommon that the one thing preventing employers from working with a different advisor is that they don't want to cause disruption to employees by switching plans.

**The good news is employers can change brokers anytime without changing their plans, even when the plans are grandfathered. Additionally, working with a new broker won't increase the cost of the plans, even if the employer hasn't worked with a broker before.**

### 2) All That is Required to Change Brokers is a Signed Letter:

Switching insurance brokers is as easy as sending a letter to your current insurance carrier(s) informing them of your decision to change.

**No refilling applications or new insurance ID cards for employees. Your new broker then can act as your representative as soon as the change is effective (usually the 1<sup>st</sup> of the following month).**

### 3) Simple Transferring of Electronic Employee Data:

Many employers today use cloud based technology for one or more administrative functions such as Payroll, Benefits, and HR. Switching brokers then may seem like a daunting task if you are expected to re-enter all the data of the employees, accumulations, deductions, etc.

**We work with several different technology solutions for administration and we can transfer your organization's data to the systems we use whether your platform is the same as ours or not.**